

DOS MUJERES MEXICAN FOLK ART WHOLESALE APPLICATION

Our wholesale policy and philosophy

July 1, 2009 wholesale policy, terms and conditions

Thank you for your interest in selling our products wholesale.

Our current terms and conditions are as follows. If this fits with your store, please fill out the application on the second page and fax or scan and email it back to us with your (store owner's) signature and copy of your resale license. If you do not have a resale license, we cannot offer wholesale pricing to you.

Terms and conditions:

1. **We sell to physical retail store owners** – those with a brick and mortar store. We also sell to artists who create art with our pieces, providing you meet the terms below.
2. **We do not sell our products to** anyone who plans to resell on their internet store, Ebay, Etsy or other online selling service or auction site. Some exceptions apply but must be approved in advance.
3. **We fulfill orders from our retail stock when possible.** If not possible we place an order with our artists and ship to you upon receipt. Normally this takes 2.5 to 4 weeks. **Plan and order ahead!**
4. **To send us your order,** go to into our site www.mexicanfolkart.com & put everything you want plus the quantities wanted into the cart, **BUT DO NOT CHECK OUT.** ALL WHOLESALE ORDERS ARE MUST BE APPROVED FIRST, THEN PROCESSED MANUALLY.

Go into the view cart list and on the upper left of the page you will see a list of your items (without photos). Copy that list in to an email and send it to us at mexicanfolkart@gmail.com

We will send you the current wholesale pricing for your order and create a link for you to pay for them. All in stock items will ship immediately. Additional quantities can be special ordered.

5. **Returns, damages, exchanges as follows:**

- All wholesale orders are final, no cash returns, but we do accept returns for exchange
- Returns are accepted for exchange only within 3 days of receipt of merchandise & must be received back within 7 working days of your receipt (about 10 days in all). If you must return something, please notify us by email. Package carefully and return (at your expense). All returns must be insured. If not insured and damages occur you will not receive an exchange.
- Damages: take a photo of the item and the box and email it to us. Save all packing materials. We will turn this information into our insurance company. They will tell us if they want to pick up the damaged item and packaging. We will notify you within 10 days if it is to be picked up. If not, it may be thrown away.

6. **Minimum order:**

- First order minimum \$250
- Thereafter \$150 per order before shipping costs
- Discounts are as follows: (exceptions apply to some items that we have a low markup on)
 - Orders under \$200: \$40% off
 - Orders \$200-225: \$45% off
 - Orders \$225 and up \$50% off

Items that do not apply to the above discounts are

- **Milagros pricing,** some items in our craft area, talavera dinnerware, any custom merchandise that must be made especially for you. Pricing on those will be quoted based on the quantity you order and the the artist's current pricing.
- **As of May 20th Milagros pricing is as follows:**
mixed Milagros/assorted pieces as sent from artist to us: 20% off
Orders for individual Milagros may be placed ONLY when we are placing an order for our store. If ordered when we are ordering 20% off pricing and only in batches of 100 or more.
Minimum orders above apply.

7. **Shipping charges** may be charged as separate charge.

8. **We manually process wholesale orders -**

Please do not order from our retail stock and ask us to retroactively apply a wholesale discount

This is a lot of work for us to process this way. Send us a list in advance of ordering so that

we are able to first be sure you are approved as a wholesale customer, then we will process your order manually.

Please review our application, terms and conditions and sign them and email them back to us.

We will look at your application immediately and get right back to you with any questions and/or approval.

The application below must be completely filled out, signed and faxed back with a copy of your resale license. Applications are looked at, reviewed and approved or declined only upon receiving all application documentation. We must have this paperwork in our files before we will ship wholesale orders.

For those of you who are currently approved with us, please sign the new agreement and fax or email it to us prior to your next order, thank you.

Subject to change at any time without notice or notification. Please email us to be certain this document is the latest version. Thank you,
Dos Mujeres Mexican folk Art

DOS MUJERES MEXICAN FOLK ART

www.mexicanfolkart.com

mexicanfolkart@gmail.com

Please send us the following information

All items must be filled out

- A copy/scan of your resale license emailed to us or faxed to: 641-587-6764
- Physical store address:
- Website Address:
- Ebay Store URL:
- Etsy or other online store URL:
- Your Blog Address:
- Other online locations you sell merchandise at:
- Owner's full name:
- Store Name & Address
- Store Tel. #
- Additional contact
- Read terms & conditions on page 2 below and sign the following:

Our store _____

Accepts the terms and conditions of Dos Mujeres Mexican Folk Art's wholesale policies **including the restrictions regarding selling products purchased to be sold anywhere online.**

I agree that I will never sell any item purchased through Dos Mujeres Mexican folk art anywhere, anytime online, unless approved, and countersigned in advance by Dos Mujeres Folk Art.

Signed

Date